





## "First" Seafood R&BD Complex &

"One & Only" K-Seaweed [K-Gim] Industry Research Center assigned by Ministry of Oceans and Fisheries in Korea [MOF]

#### Mokpo Marine Food Industry Research Center [MMFIRC]







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#### Introduction\_History



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2007, 03. • Designated as 1st Seafood Hub Complex by Ministry of Oceans & Fisheries

2015. 06. • Opened Mokpo Marine Food Industry Research Center

2016. 09. • Held Korean Seaweed Industry Development Conference

Organized Grand Seminar & Pitch Session of Korean Seaweed Industry Innovation and Globalization

2018 01 • Conducted Oceans & Fisheries Investment Support business

2020. 05. • Registered as Official Food Analysis Center by KFDA

• Conducted Seafood Hub Complex Business
• Awarded as Supreme model by Presidential Committee for Balanced National Development

2022 04 • Supported Quality Test for Jeonnam Seaweeds Quality Contest

2022.04. • Conducted Project of QM & Specialized Industrial area of K-Gim

2022. 10. • Presented Center activities & K-Gim's Superiority in Global market

• One & Only K-Seaweed [K-Gim] Industry Research Center Assigned by Ministry of Oceans and Fisheries in Korea

2023.04. • Received Achievement Award of K-seaweed industry development

### Introduction\_Vision and Mission



#### **VISION**

Value-Added Seafood Business by Clean & Safe Ocean Resources Upcycling on Southwest Coast, Largest Production Amounted area in South Korea



## **Branded Local Seafood Commercialization**

- Traditional Seafood Innovation
- Total Solution Provision of Fish protein [Amook], Sea vegetable [K-Gim], Dried Fish, Sauce & Seasoning

MISSION

# Development & Application of Locally Unused Ocean Resources

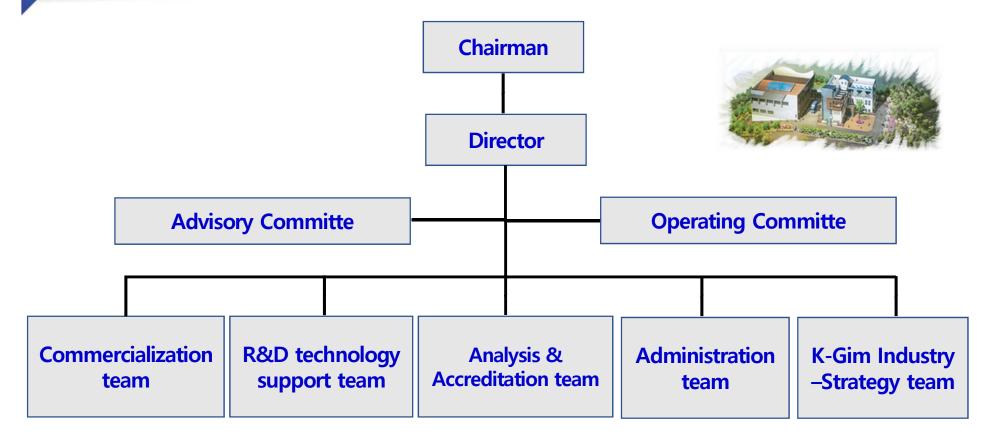
- Seaweed for Bio-health and Pharma
- Ingredient Specialty Food business

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## Introduction\_Organization





## Total quota 23 persons / current 21 persons

- Chairman (Mayor of Mokpo city), Director and 17 committee members
- 5 Ph.D degrees, 7 Master's degrees, 9 Bachelors' degrees (1 senior staff from Mokpo city)

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#### **Introduction\_Core Competence**



- Food technology innovation using unutilized seafoodstuffs like seaweed and fish.
- Quality standardization and safety evaluation of raw material and final product.
- Exploring & upscaling of in-land demonstration plant for seaweed seed cultivation.
- In-situ monitoring and control of residual hazardous components and microorganisms during cultivating, harvesting and processing of seaweed.
- Supporting new product development and commercialization of seafood.
- Business incubation of Local seafood SMEs and Start-Ups



The Ministry of Oceans and Fisheries(MOF) announced that Mokpo Marine Food Industry Research Center is designated as "No.1 Nation-wide & professional K-seaweed (K-Gim) industry organization" for the first time in Korea on 18 Dec. 2022.



Mokpo Marine Food Industry Center will conduct major projects such as quality improvement, safety evaluation and NPD(new product development) for Kseaweed(K-Gim) globalization under the support of MOF. (source: Mokpo MBC 22.12.21)

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## **Equipments & Facilities**



Item	Construction status	Main equipment
		Low temperature vacuum dryer drying machine, Freeze
Production equipment	51 types 66 units	dryer, Spray dryer, Fermenter, Sterilizer, Extraction
		concentration system etc.
D 1 (1 ( 11)	40.1	Refrigeration & Freezer facility, Storage, Process
Production facility	18 types	development room, Drying room etc.
		Electronic nose / eye / tongue, HPLC, LC-MS,
Research equipment	120 types 290 units	Subcritical water extraction facility, GC, GC-MS, HR-
		GCMS, GC-MS/MS, ICP-MS, FT/IR-Microscope,
		Shaking incubator etc.











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## Seafood Hub Complex Business (Supporting Seafood SMEs & Start-Ups )

Performance index	Target	Performance	Achievement rate
No. of Beneficiary Companies	12	12	100%
No. of New Market Creation	5	20	400%
No. of New Product Development	12	17	141%
No. of newly Hired Employees	12	99	825%
Beneficiary Companies' Total sales amount (USD)	1 million (Export 0.4 million)	52 million (Export 39 million)	5,625%





































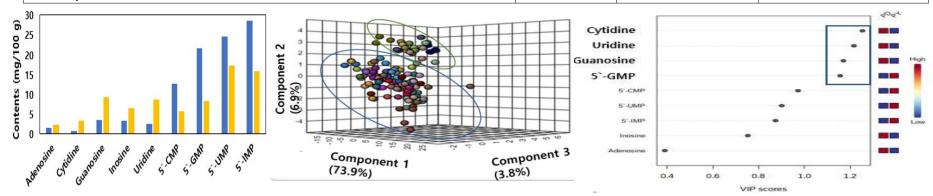
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# Seafood Hub Complex Business (Quality standardization & Safety evaluation of K-Gim(K-seaweeds))

Performance index	Target	Performance	Achievement rate
Product No. of Quality DB accumulation of K-Gim	1,260	4,960	394%
No. of pigment components of K-Gim	360	576	160%
Full system no. of metabolites DB extension of K-Gim	1	1	100%
No. of taste components of K-Gim	180	4,992	2,773%
No. of microplastics analysis	30	30	100%
Estimating safety evaluation index of microplastics	1	1	100%
Development of As detecting Biosensor	1	1	100%
Set-up of Cd analysis system	1	1	100%
Set-up of microbiome detection method	1	1	100%



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Seafood Hub Complex Projects

(K-Seafood Showcase Promotion & Global R&BD infra build-up on Nordic Seaweed Conference 2022 sponsored by Innovation Center Denmark Korea)



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#### Local Creation Business Strategy (Amook industry business by K-fish)



Dedicates to Local Economy Activation by incubating local Amook business from MMFIRC and by producing local high-quality Amook & Amook paste(frozen) from smart HACCP factory in Mokpo industrial complex.







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#### **Oceans & Fisheries Investment Support Center Operation Project**

Performance index	Target	Performance	Achievement rate
Total sales amount increase	8.7%	9.6%	110%
No. of newly hired employees	167	360	216%
No. of new Start-Ups	4	6	150%
Satisfaction degree of beneficiaries	5 points	5 points	100%
Paticipation rate of female	12%	31%	258%
No. of New Market Creation	13	83	638%
No. of New Product Development	13	67	515%
Improvement degree of production innovation	11	32	236%
Improvement degree of product innovation	11	129	1,173%
No. of investment relation	2	3	150%
Activation degree of the related support	12	41	342%
Improvement degree of export	5%	19.4%	387%











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#### Official Food Analysis Center Operation registered by KFDA

Performance index	Total amount	No. of Samples	No. of Items
Product Quality Analysis	3,000 USD	69	153
	(1,800 USD in 2021, <b>70%</b> ↑)	(24 in 2021, <mark>65%</mark> † )	(48 in 2021, <mark>220</mark> % ↑)
Reference Sample Analysis	25,000 USD	303	734
	(5,200 USD in 2021, 380% † )	(46 in 2021, <mark>559%</mark> ↑)	(200 in 2021, 267% ↑)
Total	28,000 USD	372	887
	(7,000 USD in 2021, 300% ↑)	(70 in 2021, 431% † )	(248 in 2021, 258% ↑)



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#### Local Job Creation & Technical Education Project

Performance index	Performance
Total no. of Companies hired young residents in 2022	20
No. of Participating Companies got sales increase in 2022	14
No. of Participating Companies got employee increase in 2022	12

In order to overcome local population decrease and hiring issue, MMFIRC is trying to educate potential young & middle aged people and matching to local SMEs and Start-Ups in connection with local industry policy.







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#### Pilot Plant Utilization Project for Local Seafood SMEs and Start-Ups



[Extraction/ Concentration]



[Bioreactor system]



[Ceramic filter system]



[Filter press system]



[Reverse Osmosis(R/O) system]

The MMFIRC's up-to-date pilot plant is helping SMEs and Start-Ups which pursue a test bed suitable for food processing technology development & scale-up.

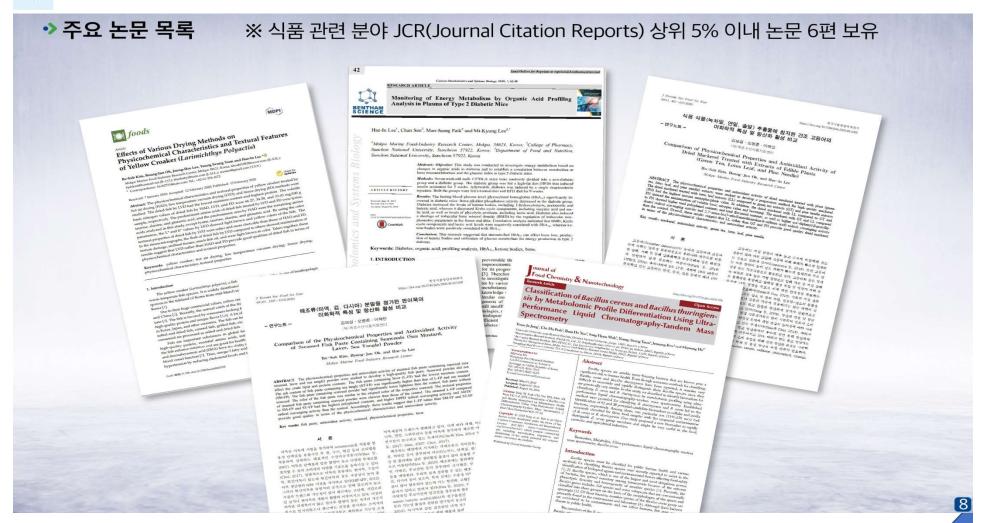
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## **Ongoing Activities**



Major Papers(122)\_ X Published 6 Scientific paper within JCR(Jounal Citation Reports) upper 5%



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## **Ongoing Activities**



Major Patents(34) and Marine Food Technology Transfer(8)



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#### **Future Plan**





#### Full Cycle Management of K-Gim (K-Seaweed) Industry

UPSTREAM SECTORS
[SYSTEM DEVELOPMENT]

- SEAWEED SPECIES DEVELOPMENT
- SEAWEED CULTIVATION DEVELOPMENT
- SEAWEED PRE-TREATMENT DEVELOPMENT



MID-STREAM SECTORS
[QUALITY CONTROL SYSTEM]

## DOWNSTREAM SECTORS [TECHNOLOGICAL CONVERGENCE]

- INGREDIENT SPECIALTY DEVELOPMENT [UPCYCLING]
- PRODUCT INNOVATION [NPD PROCESS]
- SENSORY CHARACTERIZATION [TASTE STANDARDIZATION]

"In order to develop high-value added seafoods, we should have a differentiated technology from raw material to final product based on quality standardization and safety." - YC, Lee, Director of MMFIRC

- DEVELOPMENT OF SEAWEED FOOD QUALITY & SAFETY PROGRAM [QUALITY & FUNCTIONAL DATA ACCUMULATION]
- REGULATORY CONSISTENCY OF SEAWEED FOOD STANDARD [ESG]

As Is [K-SEAWEED]

"LITTLE-BET ACTIVITY MODEL"

UP STREAM MID STREAM DOWN STREAM To Be
[K-SEAFOOD]

Source: Internal data

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#### **Future Plan**





#### **Glocalized New Product Development [NPD] process**



Source: Internal data

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